

BUSINESS MATTERS

Shoreline Construction Recipient of Maryland Home Builders Custom Home Awards

- by Patrick Taylor -

Back in 1994, Jon Skarda started Shoreline Construction after working as a project manager and field superintendent for a family owned and operated construction company for the previous ten years. Since then, Skarda and his team have been working hard to build Shoreline Construction into a reputable, professional company. They did just that.

Recently, two homes built by Shoreline Construction won awards for the Maryland Home Builders Association Custom Home of the Year for 2011. The Jones home won the award in the \$500,000 to \$600,000 price range, while the Snyder home won the award in the \$600,000 to \$700,000 price range. So what could possibly be the secret to Shoreline's success?

"We're there every step of the way," said Skarda. "We



have a seven-step process that we follow that includes financial analysis, a selection template to make sure everything is accurately priced and we try to match the architectural style the homeowner wants."

As if that wasn't enough, after one month Shoreline Construction will do a follow-up to make any corrections

that the customer may want. They also go through this same process at the one-year mark. In a time when the housing market is pretty rough, Shoreline Construction has emerged as one of the most trusted and reliable names in the business.

"We try to do everything we can to make it easier for the customer," Skarda said. "Not only that, but we also have our Green Advantage Environmental Certification. We take pride in having energy efficient, green homes."

Besides building custom homes, Shoreline Construction also does wonderful, detail-oriented additions. In 2007 and 2008, they also had homes named as Custom Home of the Year.

Shoreline Construction is based out of Middle River. To get in contact with Shoreline, you can visit them at 109 Sawgrass Court, call them at 410-574-6623 or visit them online at www.shorelineconstruction.net.